



**Business Development Manager**  
**London/South East** **£-attractive**

I am working with a well-established Waste Resource business who offer services such as skip hire, roll-on-off container hire, grab loader hire, and trade waste services within the London, Essex and Kent areas. Due to expansion, there is an exciting opportunity available for a new sales addition to their team. This is a full-time role for a Business Development Manager located in the London/Essex Area, United Kingdom. The Business Development Manager will be responsible for identifying sales leads, pitching services to new clients, and maintaining a good working relationship with new contacts. The role involves creating and implementing business development strategies and collaborating with other departments to facilitate sales. This position requires excellent communication and interpersonal skills and the ability to work in a deadline-driven environment. In order to be considered for the role you will have; Proven experience as a Business Development Manager, Sales Executive, or a relevant role; Excellent communication and interpersonal skills; Ability to create and implement effective business development strategies; Ability to collaborate effectively with other departments to facilitate sales; Strong analytical and problem-solving skills; Ability to work in a deadline-driven environment; Experience in the waste management industry advantageous. This is an excellent opportunity to make your mark and be part of a growing business.

**For full details, please email a copy of your CV to [rebecca@candovergreen.com](mailto:rebecca@candovergreen.com) quoting job ref: RB2710**

