



Trade Director

South East/London

£-Excellent

I am working with a leading waste resource business who now have an exciting opportunity available for an experienced senior operations professional. As Trade Director you will play a pivotal role in supporting and enhancing all aspects of a waste collections business. You will be at the forefront of operational excellence, where your expertise and leadership skills are not just valued but are central to business success. Some of your responsibilities will include but not be limited to; Owning and developing the collections business model and seek alignment to emerging commercial models and social value opportunities to grow; Implement a competitive and profitable pricing strategy; Responsible for the leadership and strategic direction of Commercial team; Achieve industry standard efficiency of collections operation; Create an interface with the customer that is user friendly; Participate in the marketing strategy for the collections business; Streamline logistics. To be successful in this role, you will hold significant experience in waste collections operations, with a focus on logistics/transport. Experience in delivering change management programmes with strong financial acumen and relationship management skills is pivotal. You will demonstrate resilience, drive, and the ability to work closely with board level within a family run business.

For full details, please email a copy of your CV to rebecca@candovergreen.com quoting job ref: RB2699