



**Aberdeen**                      **Field Sales Account Manager**  
**£27,500 and OTE £52,500**

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We are working with a leading waste services provider who has the requirement for an experienced Account Manager who has experience in developing a sales strategy to protect, grow and acquire business from existing and new customers across multiple industries. This is a fast paced, targeted role so you must work effectively and efficiently in this type of environment. You will have a New Business target (existing and new customers) to hit every period so your drive to achieve this should be unwavering. You will also be required to manage customers' accounts to ensure that we deliver a best in class service. In order to be considered for this role you will have; A valid UK driving licence; A security check or be willing to get one; Has high energy and pace; Thrives in a high-pressure sales environment; Is resilient and tenacious in their approach to winning new business; High professional and personal standards; Can be decisive and resilient; Someone who can challenge, respectfully, constructively and effectively.

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**For full details, please email a copy of your CV to [rebecca@Candovergreen.com](mailto:rebecca@Candovergreen.com) quoting job ref: RB2630**

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