



Assistant Commercial Manager

East London

£-Attractive

As Assistant Commercial Manager, you will support the commercial delivery across a portfolio of contracts, working closely with the Account Directors/Managers. You will assist in the contract commercial management and profit improvement, risk and opportunity management along with focus on compliance. The Assistant Commercial Manager will support in the management numerous stakeholder relationships, including external relationships with clients, suppliers and internal leadership and functions. You will support on the commercial management of resources to ensure effective and proactive commercial management of the allocated contracts. Some of your responsibilities will include but not be limited to; Assist in analysing/managing risk, including assessing revenue opportunity V cost & Risk; Assist in Managing the commercial viability of variations; Assist in negotiations for multiple disciplines including supplier negotiations & s/c flow-downs; Base knowledge of contract law and its application in services and construction; Base working knowledge of PFI contracts; Assist in Modelling and testing contractual KPIs and Payment Mechanisms; Sound financial acumen (P&L) Good understanding of financial modelling, contract pricing and differing pricing models; Assist in producing reports and summaries (ad hoc and regular) which can articulate key matters for a senior and/or non-commercial audience; Support in defining, driving and overseeing commercial & contract governance. In order to be considered for this role you will have; Excellent written and verbal communication skills; Strong & confident communicator able to successfully engage and influence at all levels of the organisation, including up to Senior Operational Management and senior members of Functional Teams; confident decision-maker; Resilient and self-motivated; Basic accounting principles and strong numeracy skills; Starter - Finisher: seeing activities through to successful completion whilst creating a platform for engagement & collaboration; The ability to prioritise, meet deadlines and work under pressure; Commercial management of TFM and Minor Construction related works from Inception through to completion; Management of variation/change control; Repository for confidential/commercially sensitive information; Support in governance within the contracts to ensure that the requirements are being complied with.

For full details, please email a copy of your CV to
Rebecca@candovergreen.com quoting job ref: RB2554

