



Sales Executive – Built Environment

National (preference to Home County based)

£25k basic + Commission + significant opportunity for career development within an entrepreneurial business.

As Sales Executive you will be responsible for generating sales from the product range within my clients Built Environment division whilst ensuring that the business continues to deliver market leading solutions for points of reuse and recycling. Responsibilities and duties will include but not be limited to; With support from Marketing, pro-actively develop and deliver sales from both existing and new customers; Maintain a CRM database logging all sales activity and provide regular reports on opportunities to the Sales & Marketing Manager; Work with the Sales & Marketing Manager to develop the Built Environment offering to continually meet evolving customer requirements for points of reuse and recycling. In order to be considered for this role you will have proven experience in a business-to-business sales role, selling direct to end user sites and/or brands, or via facilities/property management, cleaning and/or waste management providers. Preferred background in selling recycling bins, reuse stations or similar semi-permanent infrastructure (including furniture, housing & point of sale). Ability to effectively convert customer requirements into intuitive, functional and aesthetically pleasing products.

For full details, please email a copy of your CV to Rebecca@candovergreen.com quoting job ref: RB2520

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