



## National Business Development Manager

Home Based

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This exciting opportunity is now available due to expansion. The purpose of this role is to generate new business opportunities and support business growth. You will be responsible for; Identifying key accounts; Following up on client leads; Selling waste resource services in person and over the phone; Upselling; Raising the company profile by attending exhibitions and using media platforms; Be aware of market trends and competitors. In order to be considered for this role you must have a solid sales track record in winning business across the waste/recycling industry. You will be a new business hunter and able to generate your own leads with excellent time management skills. Strong account manager with the ability to develop and retain relationships. This is an exciting opportunity to join a fast expanding business and really make your mark.

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For full details, please email a copy of your CV to [rebecca@candovergreen.com](mailto:rebecca@candovergreen.com) quoting job ref: RB2462

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