



Scotland

Business Development Manager

£Attractive + benefits

We are working with a leading waste management company, who have a new opportunity for an experienced Business Development Manager to join their team in Scotland. The successful candidate will report directly to the Regional Commercial Manager and take on a number of responsibilities, some of which will include; growing the business and identifying opportunities in advance of market competitors, negotiating contracts, improving prices and terms of business with suppliers. Reviewing opportunities to make business savings whilst utilising negotiations and procurement tools and best practice methods. You will also act as an interface between suppliers and other relevant departments on purchasing processes and new projects.

To be considered you must have 5 years minimum of BDM /Area Sales Manager experience with proven track record of developing and delivering new business, winning and retaining new business. You must also hold a full UK driving licence.

For full details and to register your interest in this role please email your CV to Rebecca@candovergreen.com quoting **job ref: RB2339** or call 01962 656290

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