



Sales Executive

London

£Competitive + Car, commission & benefits

We are working with a leading waste management company who require an experienced sales executive to join their team and whilst reporting directly to the Regional Sales Manager will take on responsibility for proactively creating and retaining an account base of customers, manage both new and existing accounts from initial sale through to ensuring service delivery and beyond; securing long-term relationships and repeat business within a competitive market and being proactive in cold-calling and making your own face-to-face client visit appointments within your target area.

Other tasks and responsibilities will include, but not be limited to; submitting monthly sales reports to the Regional Sales Manager and resolving account problems through liaising with transport and accounts departments.

To be considered you will have a full UK driving licence, be competent in Microsoft Office and database use, be able to demonstrate persuasive, inquisitive and convincing abilities and possess good time management and organisation skills.

To find out more email Rebecca@candovergreen.com with a copy of your CV and the **job ref: RB2079**

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