



Role

Director – EIA

Job purpose

- To provide leadership in EIA to the Sustainability Practice of this leading global consulting firm
- To maintain and enhance high level of quality and competency of EIA projects and of practice members
- To provide leadership in the market place

Scope of the role

- Operating as a technical expert and work winner, the role will involve providing technical leadership and direction to various EIA services, whilst also playing a key role in EIA business development in the UK and overseas
- Providing commercial leadership to further develop the firm's position in the EIA market, with a view to increasing market share particularly in the oil and gas, power and utilities sectors in the UK and overseas

Responsibilities:

- Provide leadership and mentoring in technical and commercial areas of EIA.
- Support the Practice in developing sufficient technical competence.
- Continue to develop personal technical expertise.
- Ensure that the EIA services offered are appropriately positioned in the market and that new areas of business are constantly sought and developed, particularly in the oil and gas, power and utilities sectors
- Proactively develop the client base
- Support the overall practice leader in defining the service offerings for EIA and in the development of a strategy in line with the Consulting Strategy
- Develop an annual Practice Plan and sector plan for EIA and define a series of proactive initiatives to be launched around the defined EIA service offering

Job Holder's Profile

- Degree qualified in relevant subject
- Recognised expert
- The individual will be commercially responsible for securing new work, developing key accounts and shaping the team for the future
- Consistent, proven track record with broad experience in the environmental sector/ environmental consultancy, with a bias towards EIA
- Member of a related professional institution and Chartered status (e.g. IEMA)
- Appetite for the role and acceptance of the challenge